Transferring wealth to kids and avoiding the “kiddie tax” gets harder with new federal law

TAX: TIPRA ’05 changes the “kiddie tax” age from 14 to 18, throwing a wrench in many asset-transfer plans.

By Karen Brosi, EA, CFP
ECP Guest Contributor

Parents and grandparents attempting to help finance college educations, or to just transfer assets to the next generation, took a blow with the recent legislative change to the “kiddie tax” age. Retroactive to January 1, 2006, minor children under the age of 18 (formerly 14) pay tax at their parents’ effective rate on unearned income of more than $1,700. The result has left planners scrambling to adjust wealth-transfer plans and, in some cases, has already caused higher tax bills because the change is retroactive.

The new law presents particular challenges for families hoping to fund college costs using appreciated assets. Take for example Grandma Cay, who owns $100,000 worth of XYZ Company stock with very little cost basis. She wants to provide for her 14-year-old granddaughter Deena’s college education. If Grandma funds $12,000 a year for the next four years into a §529 plan for Deena, she has to sell the shares and pay the capital gains on the sale at her own tax rate of 15%. Under the old rules, Grandma could have given Deena $12,000 of XYZ stock each year. Deena could have sold the shares and, because she has no other income, paid capital gains on the sale at only 5% for 2006 and 2007, and 0% in 2008 and 2009.

This won’t work under the new law if Deena’s parents have other taxable income of more than $61,300 (the top of the 15% marginal tax bracket for 2006). Deena will owe capital gains tax at 15% for the next four years.

The first step most planners took after TIPRA passed in May 2006 was to contact all clients with children between the ages of 14 and 18 with existing wealth-transfer plans. While some had not yet sold assets in the children’s accounts this year, others had, and they needed to be prepared for a much larger tax liability (see example).

See Kiddie tax, page 2

Teach your clients how to SURF – Advice for representatives helping with after-death needs

DEATH: What information is needed, where do you get it, and what do you do with it?

By Richard Malamud, CPA, J.D., LL.M.
ECP Guest Contributor

When someone dies, the designated representative often hasn’t a clue. What needs to be done? Unfortunately, the answer is as varied as the person who died.

But a good place to start is to teach them to “surf.”

Select representatives
Understand the process
Retrieve information and documentation (see “Post-mortem basics to discuss with your client” checklist on page 4)
Finalize the estate or trust

When someone dies, it is always difficult to figure out the process for gathering all documents, determining net worth, and administering the estate or trust of the decedent. That process is dependent on state law and on how the decedent kept title to assets. Will probate be necessary? What about an estate or inheritance tax return? Usually a final income tax return will be required.

See Surf, page 3

Military members may include combat pay for IRA contributions

The Heroes Earned Retirement Opportunities Act of 2006 treats excludable IRC §112 combat pay as compensation for purposes of determining maximum contributions to IRAs.

Article on page 5

Inadequate trust documents result in denial of Medicaid benefits

An attorney who drafted trust documents that failed to shield his clients’ assets from the expense of nursing home care was found to be incompetent and was censured by the Kansas Supreme Court.

Article on page 6

States may tax unrelated business taxable income in qualified plans

Article on page 6

Competition for trust business heats up as states enact incentives

Article on page 7

Private annuities are useful when exchanging property for care

Article on page 8

Look for the “fiduciary difference” in an investment advisor

Article on page 9

News Briefs

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**A U G U S T 1 , 2 0 0 6**

**Surf,** continued from page 1

A surviving spouse, the decedent’s child, or another representative probably will not have a clue as to what they need to do. That is why they need to learn to surf. They need to get in touch with the proper professionals and they can only do that if they understand the process. Then they will have to gather all the necessary documents and information. At last, the estate can be finalized.

**Select representatives**

For a professional to even be involved, the decedent’s representative will have to call. What professional services will be required will depend on numerous facts, such as the size of the estate, whether or not there is a will or trust, the title to the property, and the state of residence. Some matters, such as probate, will require the advice of an attorney. Some matters, such as estate taxes, can be handled by the CPA, EA, or the attorney. An appraiser may be needed. Final tax returns may require a CPA or EA. Selling property may require a real estate broker or salesperson. Collecting life insurance, employee benefits, etc. — well, you get the idea.

The representatives will need some basic information about the decedent:

- Date of birth
- Social Security number
- Name
- Date of death
- Citizenship and state of domicile (and residency if different)
- Relatives (if applicable)
  - Surviving spouse
  - Children
  - Grandchildren
  - Siblings

**Important financial contacts**

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<td>Attorney</td>
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<td>Insurance – life</td>
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<td>Insurance – home/car</td>
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**Understand the process**

The next step is to help explain the process. Initially, this may simply be explaining what needs to be done and referring matters to the appropriate representative for advice. This may entail explaining that they need to go into the “hunter-gatherer” mode, collecting the will, trust, and a general list of assets and liabilities. Once the will and trust have been reviewed and a basic understanding of the types and values of assets in the estate has been established, it should be clear what needs to be done and which professional should be in charge.

Explaining the process is often better done face-to-face if the estate can afford to pay for that level of service. The initial meeting is solely to provide the representative a Reader’s Digest version of what probably needs to be done. This is the time to simply discuss the process, not necessarily to resolve all or even most of the questions. It is intended to give the representative:

- Answers to their immediate questions;
- A rough timeline for tax returns and other items that have deadlines; and
- The immediate steps that need to be taken, such as notifying life insurance companies, the Social Security Administration, employers, landlords, etc.

The most common discussion is the standard, “If the estate is valued at more than $2,000,000 gross we will have to file an estate tax return. If it is more than

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$2,000,000 net, then ….” Some states require an inheritance tax return and a tax, even if the estate is less than $2,000,000. For estates valued at more than $2,000,000 with a surviving spouse, it may be time to have a short discussion about the marital deduction and QTIP trusts (depending on the decedent’s will or revocable trust).

The rest of the discussion will depend on how much they want to discuss at the first meeting. It is impossible to prepare a generic letter because of the differences in each estate.

The checklist below outlines some basic tasks that may need to be discussed.

**Retrieve information**

Now it’s time for a decedent’s representative to play detective. Often, even the surviving spouse can be unaware of the decedent’s bank accounts, life insurance, or financial transactions, and let’s not even discuss the decedent’s debts. If the representative is the decedent’s son, daughter, or close friend, that person may know even less. Gathering all of the assets and liabilities will be necessary, even if the estate is small. It is just more complicated if it is large or if there are multiple heirs because it may then require an accounting, tax returns, etc.

A list of the things that need to be done follows, although it may need a longer explanation, depending on the estate. It is presented in a timeline manner just as a reference.

**When someone dies, it is always difficult to figure out the process for gathering all documents, determining net worth, and administering the estate or trust of the decedent.**

**Things to be done ASAP**

- Deal with all funeral issues.

**Things to do quickly**

- Get 5 – 10 copies of the death certificate.
- Locate and review copies of:
  - Will
  - Trust
  - Birth certificate
  - Social Security card
- Notify the Social Security Administration
- If living alone:
  - Take care of any pets
  - Notify U.S. Postal Service to forward mail
  - Talk to the landlord
  - Where appropriate, cancel cell phones, newspapers, cable TV, magazines, extra telephone lines, etc.
  - If they have e-mail, you may want to keep it for a few months because many financial transactions may be sent to the decedent by e-mail rather than by regular mail.

**Things that can wait a short while**

- Call all advisors who may have relevant information to share:
  - CPA/EA
  - Attorney
  - Insurance agents
  - Stock broker/investment advisor
- As applicable, check with the employer/union/military about:
  - Final paycheck
  - Final benefits
  - Pensions
  - Other possible employer items, such as personal property at the office
  - Union benefits
  - Veterans’ benefits (burial and insurance)
- Locate all assets and liabilities that are easy to find (often they will appear as monthly statements in the mail, but increasingly this information will be sent by e-mail)
  - Bank accounts
  - Brokerage accounts
  - Life-insurance policies (don’t forget to notify the company)
  - Pink slips for cars
  - List of all real property
  - List of any securities or partnership interests not held at a brokerage account
  - Safe-deposit boxes and keys
  - All credit card and other liabilities

**Things to do later**

- Locate financial documents for use by whomever is preparing a Form 706 (assuming it is a taxable estate). In addition, the person preparing the return will often ask for:

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<th>Item</th>
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<td>Funding of trust(s)</td>
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<td>Title to real estate/partnerships/autos</td>
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<tr>
<td>Fund future trusts</td>
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<td>Pay debts</td>
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<td></td>
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<tr>
<td>Make distributions</td>
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<tr>
<td>Fiduciary income tax return (Form 1041)</td>
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<tr>
<td>So many others!</td>
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See Surf, page 5
Military members may include combat pay for IRA contributions

**TAX: A new federal law retroactively allows for IRA contributions going back to 2004.**

By Lynn Freer, EA

The Heroes Earned Retirement Opportunities Act (P.L. 109-227), or HERO Act, which the president signed on May 29, 2006, treats excludable IRC §125 flexible-spending arrangements. The bill also allows affected taxpayers to make traditional or Roth IRA contributions for years beginning in 2004 and previously filed 2005 return; or (IRC §112 combat pay as compensation for a final illness that can be paid for the estate will be subject to probate or if it appears that there are insufficient funds to pay all creditors. A taxpayer who elects to make the contribution non-deductible. IRS Form 8606, Nondeductible IRAs, and elect to make the contribution non-deductible. See Examples 8-2 and 8-3.

**Example 8-2:** In 2004, Sid Sailor’s only earned income was excludable combat pay. He had no other income. Sid, age 30, may contribute $3,000 for 2004 to a Roth (assuming he had at least $3,000 of combat pay). There would be no benefit to Sid to contribute to a deductible or nondeductible IRA. Sid need not file an amended return for 2004.

**Example 8-3:** In 2005, Sid’s only earned income was from excludable combat pay. However, he had capital gains of $200,000. Thus, he does not qualify to contribute to a Roth. Sid contributes $4,000 to a nondeductible IRA on July 1, 2006. He must file an amended 2005 return, including IRS Form 8606 to report the nondeductible IRA contribution.